



THE
FRANCIS
CRICK
INSTITUTE

**DIRECTOR OF
TRANSLATION**
JOB DESCRIPTION



AMERICAS ASIA PACIFIC EMEA

DIRECTOR OF TRANSLATION

The Chief Business Office has been created to establish an expanded translational and commercial offering from the Crick. There are four core functions: Translation & Entrepreneurship, Commercial Portfolio, Business Development and Business Operations.

The Translation & Entrepreneurship team is responsible for developing and delivering translational projects and industry collaborations and strengthening the environment for translational and entrepreneurial activity. The Commercial Portfolio team is responsible for capturing business opportunities based on the expertise and infrastructure of the Crick and generating sustainable financial income for reinvestments into discovery research. The Business Development team is responsible for driving the development and execution of the Crick's translation and commercial portfolio. The Business Operations team is responsible for ensuring effective and efficient delivery of the Crick's translation and commercial strategy, and ensuring appropriate governance, compliance and risk management.

The Director of Translation will form part of the Chief Business Office Senior Leadership Team, working collaboratively with the Head of Commercial Portfolio, the Head of Business Development and the Head of Business Operations. The Director of Translation is responsible for accelerating the translational impact of Crick discovery research. With excellent leadership skills the Director of Translation will manage a high-performing team and be responsible for the development and execution of the pipeline of translational projects, and for the design and delivery of a broad portfolio of entrepreneurship activities.

Salary: Competitive with benefits, subject to skills and experience

Job title: Director of Translation

Reports to: Chief Business Officer

Contact term: This is a full-time permanent position on Crick terms and conditions of employment.

KEY RESPONSIBILITIES

These include but are not limited to:

- Accelerate the translational impact of Crick discovery research
- Develop and evolve translation strategy for the Crick
- Identify, select and execute new translation opportunities (in alignment with Crick governance)
- Engage internally and externally to develop robust translational projects and identify potential collaborators
- Manage and develop a high-performing, effective Translation team, including Industry collaborations and KQ Labs
- Manage relationships with existing and prospective translation partners
- Build/advise on creation of industry standard translational project capabilities for the Crick
- Develop and deliver translational and entrepreneurship support and infrastructure (roles, processes, programmes), including in partnership with external organisations
- Deliver high-value strategic industry partnerships
- Build and deliver the pipeline of translational projects
- Develop the capability for outstanding translational projects
- Secure translational funding streams
- Oversee development and delivery of the translation portfolio, including performance against KPIs
- Ensure effective operational performance of the Crick's translation activities including resourcing, budgeting, governance and compliance
- Contribute to scientific leadership and governance through membership of the Science Membership Committee (SMC)
- Contribute to effective translational investment decisions through membership of the Translation Advisory Board (TAB)

- Collaborate effectively with the Head of Business Management and the Head of Commercial Strategy, Portfolio and Operations as the CBO Senior Leadership Team.

KEY EXPERIENCE AND COMPETENCIES

In addition to the following, the post holder should embody and demonstrate our core Crick values: Bold; Open; Collegial.

- Substantial experience in identifying translational opportunities and building and delivering robust translational projects
- Substantial experience in leading a team of translational science professionals responsible for development and execution of translational projects
- Proven expertise in design and delivery of entrepreneurship programmes and infrastructure
- Track record of developing partnerships with external organisations
- Track record in securing translational funding streams
- Substantive experience of collaborations with Group Leaders
- Strong analytical skills with the ability to interpret and explain concepts clearly
- Proven leadership skills with the ability to motivate and drive team performance
- Excellent communication skills, both oral and written with the ability to relay straight forward and complex information to a broad range of stakeholders
- Excellent interpersonal skills enabling the post holder to influence and deliver at all levels
- Strong planning skills, the ability to prioritise in the face of competing demands, proven success in delivering work personally (and through others) to tight deadlines
- Strong decision-making skills with the ability to lead and improvise in a changing environment
- PhD in life sciences or equivalent experience.



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